

**BLADEX CO-LEADS SUCCESSFUL SYNDICATION OF A SENIOR UNSECURED TERM LOAN FACILITY FOR UNIFIN**



**US\$ 151,000,000**

*Term Loan Facility*

*Joint Lead Arranger  
and Bookrunner*

*Administrative Agent*

**MEXICO**  
December 2017

A successful syndication of a US\$151.5 million 3-year unsecured syndicated loan was carried out in December for Unifin Financiera, SAB de CV, SOFOM ENR ("Unifin"), a Mexican company specialized in operating leases, factoring and lending for small and medium-sized companies in Mexico.

Bladex acted as Joint Lead Arranger and Joint Bookrunner for this transaction together with Nomura Securities International, and also acts as the Administrative Agent for the Facility. The deal constitutes the second international syndicated facility for Unifin, which were both led by Bladex. Proceeds from the Facility will be used to refinance Unifin's existing indebtedness and for corporate investments.

The transaction was 1.51 times oversubscribed, attracting the interest of 13 financial institutions from Asia, Europe, the United States, Central America, and the Caribbean, of which the majority represent new banking relationships for Unifin.

**NEW CHIEF FINANCIAL OFFICER**



**Ana Graciela de Méndez**  
Chief Financial Officer

On December 18, Bladex announced the appointment of Mrs. Ana Graciela de Méndez as new Chief Financial Officer ("CFO"). Mrs. Méndez has served as Senior Vice President of Finance since 2014, overseeing financial planning, budgeting, capital allocation, financial reporting, and investor relations.

She joined the Bank in 1990 and along these 27 years has served in a number of important capacities in Finance and Business Areas. Mrs. Méndez holds a bachelor's degree in Business Management and Economics, majoring in Economics and Mathematics, from Albertus Magnus College, New Haven, Connecticut, United States.

**CORPORATE SOCIAL RESPONSIBILITY**

**COMMUNITY VOLUNTEERING**



As part of its end of year activities, Bladex's Volunteer Committee carried out an active recreational and cultural program for the children and young people in the institutions with which we work both in Panama and Brazil through the Fundación Crece Latinoamérica.

During the month of November, the volunteers from our Headquarters in Panama held a talent contest for the students from the Marie Poussepin Educational Center (CEMP) with the participation of seven groups of primary and secondary level students, as well as a jury consisting of national artists and Bank representatives. A traditional Christmas party was also held for over 650 students attending the school.

To be able to provide the students from Hogar Divina Gracia and the El Bale Community Center in the province of Veraguas with the opportunity to visit different historical, tourist and cultural sites in Panama City, for the second consecutive year tours were carried out for each of these groups, organized and led by our Volunteer Committee. These activities were complemented by recreational and friendship events between our employees and the young people from both institutions.

For the tenth consecutive year, the volunteers from our Representative Office in Brazil organized a Christmas party for the children from Fundación Brascri, an organization with which the Bank's Foundation has been implementing inclusion and academic strengthening programs.