# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

Long Form of Press Release

Commission File Number 1-11414

# **BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, S.A.**

(Exact name of Registrant as specified in its Charter)

# FOREIGN TRADE BANK OF LATIN AMERICA, INC.

(Translation of Registrant's name into English)

Business Park Torre V, Ave. La Rotonda, Costa del Este P.O. Box 0819-08730 Panama City, Republic of Panama (Address of Registrant's Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Yes □ No ⊠

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes□ No ⊠

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 18, 2019

FOREIGN TRADE BANK OF LATIN AMERICA, INC. (Registrant)

By: /s/ Ana Graciela de Méndez

Name: Ana Graciela de Méndez Title: CFO



#### BLADEX ANNOUNCES PROFIT FOR THE THIRD QUARTER 2019 OF \$20.4 MILLION, OR \$0.52 PER SHARE; YEAR TO DATE PROFIT OF \$64.0 MILLION, OR \$1.62 PER SHARE

#### PANAMA CITY, REPUBLIC OF PANAMA, October 18, 2019

**Banco Latinoamericano de Comercio Exterior, S.A.** (NYSE: BLX, "Bladex", or "the Bank"), a Panama-based multinational bank originally established by the central banks of 23 Latin-American and Caribbean countries to promote foreign trade and economic integration in the region, today announced its results for the third quarter ("3Q19") and nine months ("9M19") ended September 30, 2019.

The consolidated financial information in this document has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

#### FINANCIAL SNAPSHOT

(US\$ million, except percentages and per share

	9M19		<b>9M18</b>		3Q19	2Q19		3Q18
\$	82.6	\$	81.8	\$	26.7 5		\$	27.3
\$	10.3		11.8	\$			\$	3.7
\$		+		\$			\$	30.1
					· · ·	· · ·		(55.1)
+			· · · ·					(4.8)
	· · ·		· · ·					(10.9)
\$	64.0	\$	(9.6)	\$	20.4 5	5 22.3	\$	(40.7)
\$	1.62	\$	(0.24)	\$	0.52	6 0.56	\$	(1.03)
	8.5%		-1.2%		8.0%	9.0%		-15.5%
	1.36%		-0.20%		1.34%	1.43%		-2.58%
	1.77%		1.74%		1.77%	1.81%		1.74%
	1.19%		1.26%		1.19%	1.22%		1.20%
	30.9%		39.1%		30.4%	31.4%		36.0%
\$	6,217	\$	6,305	\$	6,217 5	6,209	\$	6,305
\$	85	\$	93	\$			\$	93
\$		\$	,	\$	· · · · · · · · · · · · · · · · · · ·		\$	6,561
\$	1,009	\$	989	\$	1,009 5	5 1,003	\$	989
\$	790	\$	827	\$	790 5	825	\$	827
	21.1%		17.8%		21.1%	20.4%		17.8%
	6.6		6.6		6.6	6.6		6.6
	14.4%		11.7%		14.4%	12.8%		11.7%
	1.11%		2.08%		1.11%	1.16%		2.08%
	1.67%		2.26%		1.67%	1.70%		2.26%
)	1.7		1.2		1.7	1.6		1.2
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 82.6 \$ 10.3 \$ 95.2 \$ (2.4) \$ 0.5 \$ (29.4) \$ 64.0 \$ 1.62 \$ 1.62 \$ 1.62 \$ 1.36% 1.36% 1.37% 1.19% 30.9% \$ 6,217 \$ 85 \$ 6,681 \$ 1,009 \$ 790 21.1% 6.6 14.4% 1.11% 1.67%	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

#### 3Q19 & 9M19 Highlights

- Bladex's quarterly profit of \$20.4 million in 3Q19 was 150% higher YoY, attributable to lower impairment losses on financial instruments and other assets, along with lower operating expenses. The 8% profit decrease QoQ was mainly driven by lower structuring and syndication fees as well as Net Interest Income ("NII").
- Profit for the 9M19 was \$64.0 million, compared to a \$9.6 million loss for 9M18, primarily resulting from lower impairment losses, improved performance in top line revenues (+2% YoY) and lower operating expenses (-20% YoY).



- NII totaled \$26.7 million for the 3Q19 (-5% QoQ; -2% YoY), with Net Interest Margin ("NIM") of 1.77% (-4bps QoQ; +3bps YoY). Quarterly decrease was mainly due to the Bank's asset-liability interest rate gap position and lower average lending volumes. NII and NIM for 9M19 reached \$82.6 million and 1.77%, respectively, a 1% and 3bps increase YoY.
- Fees and commissions income totaled \$2.8 million in 3Q19 and \$10.3 million for the 9M19. Quarterly decreases were primarily related to the uneven nature of the syndication business. The 13% decrease YoY was the result of lower fee income from the letters of credit business.
- Efficiency Ratio improved to 30% in 3Q19 (-1pt. QoQ; -6pts. YoY) and 31% for 9M19 (-8pts. YoY), as operating expenses decreased to \$9.0 million in 3Q19 (-15% QoQ; -17% YoY) and to \$29.4 million in 9M19 (-20% YoY). The reduction YoY was mainly due to lower salaries and other personnel-related expenses, together with other cost savings.
- 3Q19 and 9M19 annualized Return on Average Equity ("ROAE") were 8.0% and 8.5%, respectively. The Bank's capitalization remained solid with a Tier 1 Basel III Capital Ratio of 21.1%, on higher asset quality allocation and a shift to a lower country risk mix exposure in our Commercial Portfolio.
- Credit-impaired Loans, also referred to as Non-Performing Loans or NPL, decreased to \$61.8 million at the end of 3Q19, representing 1.1% of total Loan Portfolio balances. 3Q19 NPL levels compare to \$64.7 million, or 1.2% of total Loan Portfolio at the end of 2Q19, and to \$119.0 million, or 2.1%, at the end of 3Q18. Total allowance for credit losses increased to 1.7 times NPL balances for 3Q19.
- End-of-period Commercial Portfolio balances remained stable QoQ at \$6.2 billion at the end of 3Q19 (-1% YoY). Average balances were \$6.0 billion for the 9M19 (stable YoY) and \$5.9 million for the 3Q19 (-2% QoQ and YoY).

# **CEO's Comments**

Mr. N. Gabriel Tolchinsky, Bladex's Chief Executive Officer said, "The global economy in 2019 is on course for its weakest year of growth since the financial crisis, weighed down by tensions that have significantly slowed international trade. Given this macroeconomic context, we are, once again, downgrading our economic and trade growth expectations for Latin America, for both 2019 and 2020.

Today, we are expecting 0.2% economic growth for the Region - down from 0.6% at the end of the second quarter. Trade is expected to grow just 1.0% - down from 2.6% growth we were expecting at the end of the second quarter. But these tepid growth prospects mask significant disparities in economic performance between countries. Large countries like Mexico and Argentina are experiencing uncertainty that has some of its roots in lower foreign investment flows which are a key driver of economic growth. On the other hand, countries like Colombia and Brazil are experiencing a pick-up in consumer demand that is supporting their economies despite low commodity prices and weak international trade. In other words, slow or no growth in the developed world, which have resulted from protectionist measures on trade, and commodity prices, are having an uneven impact on the Region. Some countries are better prepared to withstand the prevailing environment.

Against this backdrop, we continue to analyze the risk/reward function at the country level, to adjust our portfolio accordingly and to maintain a vigilant credit underwriting posture.

- · Our credit portfolio is robust, with a slight decrease in credit impaired loans and a reduction in our watch list category.
- · Our credit reserve coverage and Tier I capital ratio remain strong.
- Our book of business is solid, we are identifying new prospects, increasing share of wallet with our existing clients and structuring value-added transactions.
- Our pipeline of syndicated and structured transactions tied to Latin American integration is also solid and should help us continue to increase our medium-term loan portfolio.
- On the cost side, our recurrent expenses continue to decline.

The management of Bladex - as well as its Board of Directors - remains cautiously optimistic for our business for the remainder of 2019."



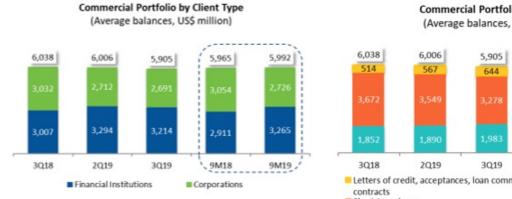
#### **RESULTS BY BUSINESS SEGMENT**

The Bank's activities are managed and executed in two business segments, Commercial and Treasury. The business segment results are determined based on the Bank's managerial accounting process as defined by IFRS 8 - Operating Segments, which assigns consolidated statement of financial positions, revenue and expense items to each business segment on a systemic basis.

#### **COMMERCIAL BUSINESS SEGMENT**

The Commercial Business Segment encompasses the Bank's core business of financial intermediation and fee generation activities developed to cater to corporations, financial institutions and investors in Latin America. The extensive array of products and services include the origination of bilateral short- and medium-term loans, structured and syndicated credits, loan commitments, letter of credit contingencies such as issued and confirmed letters of credit, standby letters of credit, guarantees covering commercial risk, and other assets consisting of customers' liabilities under acceptances. Profits from the Commercial Business Segment include (i) net interest income from loans; (ii) fees and commissions from the issuance, confirmation and negotiation of letters of credit, guarantees and loan commitments, and through loan structuring and syndication activities; (iii) gain on the sale of loans generated through loan intermediation activities, such as sales in the secondary market and distribution in the primary market; (iv) recovery (impairment loss) on financial instruments, such as loans at amortized cost and loan commitments and financial guarantee contracts, as well as impairment loss in other non-financial assets; and (v) direct and allocated operating expenses.

As of September 30, 2019, Commercial Portfolio balance totaled \$6.2 billion, stable compared to \$6.2 billion as of June 30, 2019, and a 1% decrease compared to \$6.3 billion as of September 30, 2018. Average Commercial Portfolio balances were \$6.0 billion for the 9M19 (stable YoY), and \$5.9 billion for the 3Q19, which resulted in a 2% decrease QoQ and YoY.



**Commercial Portfolio by Product** (Average balances, US\$ million)



Short-term loans

Medium- and long-term loans



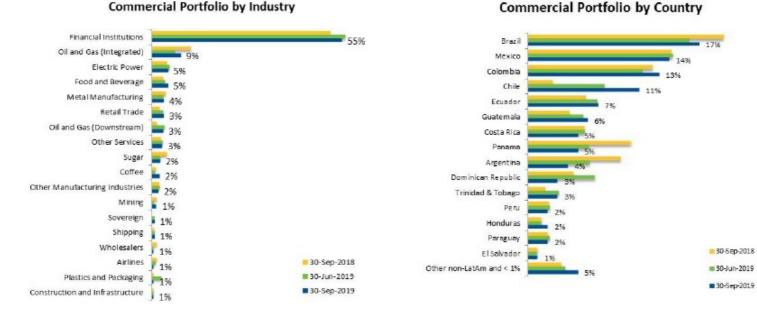
The Bank's traditional client base of financial institutions represented 55% of the total Commercial Portfolio at the end of 3Q19, compared to 56% a quarter ago and 52% a year ago. The portfolio continued to be well diversified across corporate sectors, with total oil and gas exposure (integrated & downstream) at 12% of the total Commercial Portfolio at the end of 3Q19, down from 14% a year ago, and the remaining sectors at 5% or lower.

As of September 30, 2019, 76% of the Commercial Portfolio was scheduled to mature within a year, of which 53% represented trade finance transactions, compared to 79% and 56%, respectively, a quarter ago, and 75% and 60%, respectively, a year ago.

Geographically, the Bank's largest country exposure remained in Brazil at 17% of the total Commercial Portfolio, compared to 16% and 19% a quarter and year ago, respectively, of which 85% was with financial institutions at the end of 3Q19 and 2Q19 compared to 65% a year ago. Mexico remained the second largest country exposure, with 14% of the total Commercial Portfolio, stable QoQ and YoY. Exposure in Argentina was further reduced to 4% of the total Commercial Portfolio at the end of 3Q19, compared to 66% a quarter ago and 9% a year ago. The Bank continued improving the quality of its credit origination, focusing its growth in top rated countries in the Region, where it was able to take advantage of good risk/return opportunities, such as in Chile and Colombia, which increased to 11% and 13% of the total Commercial Portfolio, respectively, up from 8% and 11% a quarter ago, and 3% and 12% a year ago. In addition, exposure to other top rated countries outside of Latin America, which relates to transactions carried out in the Region, was also increased to 5% of total portfolio at the end of the 3Q19.



The following graphs illustrate the geographic distribution of the Bank's Commercial Portfolio, highlighting the portfolio's risk diversification by country and across industry segments:



Refer to Exhibit IX for additional information relating to the Bank's Commercial Portfolio distribution by country, and Exhibit XI for the Bank's distribution of loan disbursements by country.

(US\$ million)	9M19		9M18	YoY (%)	3Q19		2Q19	3Q18	QoQ (%)	YoY (%)
Commercial Business Segment:	 	_				_		 		
Net interest income	\$ 82.3	\$	81.4	1%	\$ 26.9	\$	27.6	\$ 26.4	-2%	2%
Other income	11.5		12.2	-6%	3.4		5.5	4.3	-38%	-20%
Total revenues	 93.8		93.7	0%	 30.4		33.1	 30.7	-8%	-1%
Impairment loss on financial instruments	(2.7)		(58.9)	95%	(0.9)		(0.8)	(55.1)	-20%	98%
Gain (impairment loss) on non-financial assets	0.5		(3.7)	114%	0.5		0.0	(0.8)	n.m.	163%
Operating expenses	(22.5)		(28.1)	20%	(7.0)		(8.1)	(8.6)	14%	18%
Profit for the segment	\$ 69.2	\$	3.0	2211%	\$ 22.9	\$	24.2	\$ (33.8)	-5%	168 <sup>%</sup>

"n.m." means not meaningful.

2019 Third Quarter and Year-to-Date Commercial Business Segment's results were \$22.9 million (-5% QoQ; +168% YoY) and \$69.2 million (up from \$3 million a year ago), respectively. The quarterly Profit reduction was mainly attributable to lower fee income derived from the uneven syndication business and from lower NII on decreased average lending volumes, partially offset by a 14% decrease in operating expenses. Lower impairment losses on financial instruments and other assets, together with the reduction in operating expenses, mostly resulted in YoY Profit increases compared to the 3Q18 and 9M18.



#### TREASURY BUSINESS SEGMENT

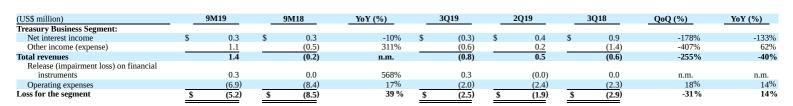
The Treasury Business Segment focuses on managing the Bank's investment portfolio and the overall structure of its assets and liabilities to achieve more efficient funding and liquidity positions for the Bank, mitigating the traditional financial risks associated with its balance sheet, such as interest rate, liquidity, price and currency risks. Interest-earning assets managed by the Treasury Business Segment include liquidity positions (cash and cash equivalents), and security instruments related to the investment management activities, consisting of securities at fair value through other comprehensive income ("OCI") and investment securities at amortized cost ("Investment Portfolio"). The Treasury Business Segment also manages the Bank's interest-bearing liabilities, which constitute its funding sources, mainly deposits, short- and long-term borrowings and debt.

Profit from the Treasury Business Segment includes net interest income derived from the above mentioned treasury assets and liabilities and related net other income (net results from derivative financial instruments and foreign currency exchange, gain (loss) per financial instruments at fair value through profit or loss, gain (loss) per financial instruments at fair value through OCI, and other income), release (impairment loss) on financial instruments, and direct and allocated operating expenses.

Liquidity balances totaled \$963 million at the end of 3Q19, up from \$843 million at the end of 2Q19 and \$765 million at the end of 3Q18, of which 99% were deposits placed with the Federal Reserve Bank of New York. As of these quarter-end dates, liquidity balances to total assets represented 14.4%, 12.8% and 11.7%, respectively, while the liquidity balances to total deposits ratio was 33.8%, 28.0% and 27.5%, respectively.

The Investment Portfolio balances totaled \$85 million as of September 30, 2019, down from \$88 million as of June 30, 2019, and \$93 million as of September 30, 2018. As of these dates, the Investment Portfolio accounted for 1% of total assets, mostly consisting of readily-quoted Latin American securities, and of which 71% represented sovereign or state-owned risk at the end of the 3Q19, compared to 78% a quarter ago and 77% a year ago (refer to Exhibit X for a per-country risk distribution of the Investment Portfolio).

On the funding side, deposit balances totaled \$2.9 billion at the end of 3Q19, compared to \$3.0 billion a quarter ago, and compared to \$2.8 billion a year ago. As of these dates, deposits represented 52%, 55% and 51% of total funding sources, respectively. The majority of the deposits are placed by central banks or designees (i.e.: Class A shareholders of the Bank), representing 62%, 64% and 74% of total deposits at the same dates, respectively. Short- and medium-term borrowings and debt totaled \$2.6 billion, which represented a 9% QoQ increase and an 1% YoY decrease, on the bond issuance in the Mexican capital markets during the quarter. Weighted average funding costs reached 3.09% in 3Q19 and 3.24% in 9M19, down 19bps from the previous quarter on lower average LIBOR-based market rates, and up 20bps from 3Q18 and 62bps from 9M18, mainly reflecting the yearly increase on LIBOR-based market rates.



"n.m." means not meaningful.

Third Quarter and Year-to-Date 2019 Treasury Business Segment's losses were \$2.5 million (-31% QoQ; +14% YoY) and \$5.2 million (+39% YoY), respectively. The quarterly decrease was mainly associated to lower other income related to the Bank's results on its hedging positions and to lower NII from the impact of decreasing LIBOR-based market rates on the Bank's asset-liability interest rate gap position. The improvements YoY were mainly associated to releases in the provisions on financial instruments and improve other income, reflecting the results on the Bank's hedging positions and YTD gain on sale of financial instruments. In addition, operating expenses continued its reduction trend on a quarterly and Year-to-Date basis.

## NET INTEREST INCOME AND MARGINS

(US\$ million, except percentages) Net Interest Income	 9M19	 9M18	YoY (%)	 3Q19	 2Q19	 3Q18	QoQ (%)	YoY (%)
Interest income	\$ 209.6	\$ 184.4	14%	\$ 65.5	\$ 70.5	\$ 65.0	-7%	1%
Interest expense	(127.0)	(102.6)	-24%	(38.9)	(42.6)	(37.7)	9%	-3%
Net Interest Income ("NII")	\$ 82.6	\$ 81.8	1%	\$ 26.7	\$ 27.9	\$ 27.3	-5%	-2%
Net Interest Margin ("NIM")	1.77%	1.74%	2%	1.77%	1.81%	1.74%	-2%	1%

NII for the 3Q19 totaled \$26.7 million (-5% QoQ; -2% YoY), with NIM of 1.77% (-4bps QoQ; +3bps YoY). Quarterly decrease was mainly related to the impact of decreasing LIBOR-based market rates on the Bank's asset-liability interest rate gap position and lower average lending volumes.

NII and NIM for 9M19 reached \$82.6 million and 1.77%, respectively. The 1% and 3bps increase YoY, respectively, were mainly attributable to the net positive effect of increasing average LIBOR-based market rates throughout the period with respect to the year before, as the Bank's narrow interest rate gap structure benefitted from the short-term nature of its loan portfolio, which allows an agile pass through of increasing rates in its liabilities to its asset base. This net positive effect was partially offset by decreased average liability deposit balances, impacting overall funding costs.



## FEES AND COMMISSIONS

Fees and Commissions, net, includes the fee income associated with letters of credit and the fee income derived from loan structuring and syndication activities, together with loan intermediation and distribution activities in the primary market, and other commissions, mostly from other contingent credits, such as guarantees and credit commitments, net of fee expenses.

(US\$ million)	91	M19	9M18		YoY (%)	3Q1	9	2	2Q19		3Q18	QoQ (%)	YoY (%)
Letters of credit fees		6.9		8.3	-17%		2.3		2.4	_	2.5	-4%	-7%
Loan structuring and distribution fees		2.9		2.9	-1%		0.5		2.4		0.9	-80%	-48%
Other commissions, net		0.5		0.5	-4%		0.0		0.3		0.3	-99%	-99%
Fees and Commissions, net	\$	10.3	<u>\$</u> 1	1.8	-13%	\$	2.8	\$	5.1	\$	3.7	-45%	-24%

Third Quarter and Year-to-Date 2019 Fees and Commissions income totaled \$2.8 million and \$10.3 million, respectively. The quarterly decreases of 45% QoQ and 24% YoY were primarily related to the uneven syndication business, with one syndicated transaction closed in 3Q19, versus two a quarter ago and one a year ago. The 13% decrease YoY was mostly impacted by lower fee income from the letters of credit business.

# PORTFOLIO QUALITY AND TOTAL ALLOWANCE FOR LOANS, LOAN COMMITMENTS AND FINANCIAL GUARANTEE CONTRACT LOSSES

(US\$ million, except percentages)	30-Sep-19		30-Jun-19		31-Mar-19		31-Dec-18		30	-Sep-18
Allowance for loan losses								_		
Balance at beginning of the period	\$	103.3	\$	102.3	\$	100.8	\$	139.3	\$	85.8
Provisions (reversals)		0.5		0.9		1.6		(1.3)	\$	53.6
Write-offs, net of recoveries		(2.4)		0.0		0.0		(37.2)		0.0
End of period balance	\$	101.4	\$	103.3	\$	102.3	\$	100.8	\$	139.3
Allowance for loan commitments and financial guarantee										
contract losses										
Balance at beginning of the period	\$	2.6	\$	2.7	\$	3.3	\$	3.2	\$	1.7
Provisions (reversals)		0.1		(0.1)	_	(0.6)	_	0.1		1.6
End of period balance	\$	2.7	\$	2.6	\$	2.7	\$	3.3	\$	3.2
Total allowance for losses (loans and loan commitments and										
financial guarantee contract losses)	\$	104.1	\$	105.8	\$	105.0	\$	104.1	\$	142.5
Total allowance for losses to Commercial Portfolio		1.67%		1.70%		1.75%		1.65%		2.26%
Credit-impaired loans to Loan Portfolio		1.11%		1.16%		1.18%		1.12%		2.08%
Total allowance for losses to credit-impaired loans (times)		1.7		1.6		1.6		1.6		1.2



The total allowance for credit losses on the Commercial Portfolio totaled \$104.1 million, or 1.67% of the portfolio at September 30, 2019, compared to \$105.8 million, or 1.70%, respectively, a quarter ago, and compared to \$142.5 million, or 2.26%, respectively, a year ago. The \$1.7 million QoQ decrease was mostly associated to the write-off of an NPL against its individually allocated allowances for expected credit losses, partially offset by higher net provision requirements driven by the collectively assessed allocation segment (IFRS Stage 2) based on lifetime expected credit losses.

Credit-impaired Loans, also referred as Non-Performing Loans or NPL, decreased to \$61.8 million at the end of 3Q19, representing 1.1% of total Loan Portfolio balances. The lower levels of NPL compare to \$64.7 million, or 1.2% of total Loan Portfolio at the end of 2Q19, and \$119.0 million, or 2.1%, at the end of 3Q18. Total allowance for losses increased at 1.7 times NPL balances for 3Q19 versus 1.6 times in 2Q19 and 1.2 times in 3Q18.

#### **OPERATING EXPENSES**

	9M19		9M18	YoY (%)	3Q19	2Q19	3Q18	QoQ (%)	YoY (%)
Operating expenses									
Salaries and other employee expenses	1	7.8	21.4	-17%	5.7	5.8	5.2	-3%	8%
Depreciation of equipment and leasehold									
improvements		2.1	1.0	122%	0.7	0.7	0.3	3%	130%
Amortization of intangible assets		0.5	1.0	-49%	0.2	0.2	0.3	-16%	-52%
Other expenses		9.0	13.2	-32%	2.4	3.8	5.0	-36%	-51%
Total Operating Expenses	<b>\$</b> 2	29.4	\$ 36.5	-20%	\$ 9.0	\$ 10.6	\$ 10.9	-15%	-17%
Efficiency Ratio	3	<u>30.9</u> %	39.1%	-21%	30.4%	 31.4%	36.0%	6 -3%	-16%

Operating expenses decreased to \$9.0 million in 3Q19 and \$29.4 million in 9M19. The quarterly decreases of 15% QoQ and 17% YoY were mainly associated to lower other operating and miscellaneous expenses. The 20% reduction YoY for 9M19 was mainly due to lower salary and employee-related expenses resulting from personnel restructuring in 2018, together with other cost savings.

Efficiency Ratio improved to 30% in 3Q19 (-1pt. QoQ; -6pts. YoY) and 31% in 9M19 (-9pts. YoY), on lower levels of operating expenses and higher YTD total revenues.

#### CAPITAL RATIOS AND CAPITAL MANAGEMENT

The following table shows capital amounts and ratios as of the dates indicated:

(US\$ million, except percentages and shares						
outstanding)	3	30-Sep-19	 30-Jun-19	30-Sep-18	QoQ (%)	YoY (%)
Tier 1 Capital <sup>(8)</sup>	\$	1,009	\$ 1,002	\$ 990	1%	2%
Risk-Weighted Assets Basel III <sup>(8)</sup>	\$	4,780	\$ 4,902	\$ 5,574	-2%	-14%
Tier 1 Basel III Capital Ratio <sup>(8)</sup>		21.1%	20.4%	17.8%	3%	19%
Total equity	\$	1,009	\$ 1,003	\$ 989	1%	2%
Total equity to total assets		15.1%	15.2%	15.1%	-1%	0%
Accumulated other comprehensive income (loss)	)					
("OCI")	\$	(2)	\$ (3)	\$ 2	33%	-211%
Total assets / Total equity (times)		6.6	6.6	6.6	1%	0%
Shares outstanding (in thousand)		39,602	39,602	39,539	0%	0%

The Bank's equity consists entirely of issued and fully paid ordinary common stock, with 39.6 million common shares outstanding as of September 30, 2019. At the same date, the Bank's ratio of total assets to total equity remained stable at 6.6 times, and the Tier 1 Basel III Capital Ratio increased to 21.1%, as risk-weighted assets decreased by 2% QoQ and 14% YoY on higher asset quality allocation and the shift of the Commercial Portfolio's mix composition towards improved country risk exposures.

#### RECENT EVENTS

§ **Quarterly dividend payment:** The Bank's Board of Directors (the "Board") approved a quarterly common dividend of \$0.385 per share corresponding to the third quarter 2019. The cash dividend will be paid on November 19, 2019, to shareholders registered as of October 29, 2019.

#### Notes:

- Numbers and percentages set forth in this earnings release have been rounded and accordingly may not total exactly.
- QoQ and YoY refer to quarter-on-quarter and year-on-year variations, respectively.

#### **Footnotes:**

- 1) Earnings per Share ("EPS") calculation is based on the average number of shares outstanding during each period.
- 2) ROAE refers to return on average stockholders' equity which is calculated on the basis of unaudited daily average balances.
- 3) NIM refers to net interest margin which constitutes to Net Interest Income ("NII") divided by the average balance of interest-earning assets.
- NIS refers to net interest spread which constitutes the average yield earned on interest-earning assets, less the average yield paid on interest-bearing liabilities.
- 5) Efficiency Ratio refers to consolidated operating expenses as a percentage of total revenues.



- 6) The Bank's "Commercial Portfolio" includes gross loans (or the "Loan Portfolio"), loan commitments and financial guarantee contracts, such as issued and confirmed letters of credit, stand-by letters of credit, guarantees covering commercial risk and other assets consisting of customers' liabilities under acceptances.
- 7) Market capitalization corresponds to total outstanding common shares multiplied by market close price at the end of each corresponding period.
- 8) Tier 1 Capital is calculated according to Basel III capital adequacy guidelines and is equivalent to stockholders' equity excluding certain effects such as the OCI effect of the financial instruments at fair value through OCI. Tier 1 Capital ratio is calculated as a percentage of risk-weighted assets. Risk-weighted assets are estimated based on Basel III capital adequacy guidelines.
- 9) Liquid assets refer to total cash and cash equivalents, consisting of cash and due from banks, and interest-bearing deposits in banks, excluding pledged deposits and margin calls. Liquidity ratio refers to liquid assets as a percentage of total assets.
- 10) Credit-impaired loans are also commonly referred to as Non-Performing Loans or NPL. Loan Portfolio refers to gross loans, excluding interest receivable, the allowance for loan losses, and unearned interest and deferred fees.
- 11) Total allowance for losses refers to allowance for loan losses plus allowance for loan commitments and financial guarantee contract losses.

# SAFE HARBOR STATEMENT

This press release contains forward-looking statements of expected future developments within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements in this press release include the growth of the credit portfolio, including the trade portfolio, the increase in the number of the Bank's corporate clients, the trend of lending spreads, changes in activities engaged in by the Bank that are derived from the Bank's client base, anticipated operating results and return on equity in future periods, including income derived from the Treasury Business Segment, and changes in the financial and performance strength of the Bank. These forward-looking statements reflect the expectations of the Bank's management and are based on currently available data; however, actual performance and results are subject to future events and uncertainties, which could materially impact the Bank's credit portfolio; the continuation of the Bank's preferred creditor status; the impact of increasing/decreasing interest rates and of the macroeconomic environment in the Region on the Bank's financial condition; the execution of the Bank's strategies and initiatives, including its revenue diversification strategy; the adequacy of the Bank's allowance for expected credit losses; the need for additional allowance for expected credit losses; the Bank's ability to achieve future growth, to reduce its liquidity levels and increase its leverage; the Bank's ability to maintain its investment-grade credit ratings; the availability and mix of future sources of funding for the Bank's leverage is leverage; the could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.



#### ABOUT BLADEX

Bladex, a multinational bank originally established by the central banks of Latin-American and Caribbean countries, began operations in 1979 to promote foreign trade and economic integration in the Region. The Bank, headquartered in Panama, also has offices in Argentina, Brazil, Colombia, Mexico, and the United States of America, and a Representative License in Peru, supporting the regional expansion and servicing its customer base, which includes financial institutions and corporations.

Bladex is listed on the NYSE in the United States of America (NYSE: BLX), since 1992, and its shareholders include: central banks and state-owned banks and entities representing 23 Latin American countries; commercial banks and financial institutions; and institutional and retail investors through its public listing.

#### **CONFERENCE CALL INFORMATION**

There will be a conference call to discuss the Bank's quarterly results on Friday, October 18, 2019 at 11:00 a.m. New York City time (Eastern Time). For those interested in participating, please dial (800) 311-9401 in the United States or, if outside the United States, (334) 323-7224. Participants should use conference ID# 8034, and dial in five minutes before the call is set to begin. There will also be a live audio webcast of the conference at <a href="http://www.bladex.com">http://www.bladex.com</a>. The webcast presentation will be available for viewing and downloads on <a href="http://www.bladex.com">http://www.bladex.com</a>.

The conference call will become available for review on Conference Replay one hour after its conclusion, and will remain available for 60 days. Please dial (877) 919-4059 or (334) 323-0140, and follow the instructions. The replay passcode is: 66717091.

For more information, please access <u>http://www.bladex.com</u> or contact:

Mrs. Ana Graciela de Méndez Chief Financial Officer Tel: +507 210-8563 E-mail address: <u>amendez@bladex.com</u>



# EXHIBIT I

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Assets	<u>Septe</u>	(A) ember 30, 2019	Ju	<u>F THE END C</u> (B) <u>ne 30, 2019</u> JS\$ thousand)	,	(C) otember 30, 2018		(A) - (B) CHANGE	%		(A) - (C) CHANGE	%
Cash and cash equivalents	\$	981,484	\$	869,500	\$	792,952	\$	111,984	13%	\$	188,532	24%
Securities and other financial assets, net		96,958		104,080		99,441		(7,122)	(7)		(2,483)	(2)
Loans Interest receivable Allowance for loan losses Unearned interest and deferred fees Loans, net		5,554,259 40,031 (101,425) <u>(13,715)</u> 5,479,150		5,570,574 44,982 (103,283) (15,062) 5,497,211		5,724,518 44,426 (139,318) <u>(7,357</u> ) 5,622,269		(16,315)(4,951)1,8581,347(18,061)	(0) (11) 2 9 (0)		(170,259) (4,395) 37,893 (6,358) (143,119)	(3) (10) 27 (86) (3)
Customers' liabilities under acceptances Derivative financial instruments - assets		86,407 3,730		71,091 1,397		24,232 3,391		15,316 2,333	22 167		62,175 339	257 10
Equipment and leasehold improvements, net Intangibles, net Investment properties Other assets		22,569 1,474 0 9,420		22,513 1,417 0 8,345		6,692 1,798 2,289 7,694		56 57 0 1,075	0 4 n.m.(*) 13	<u> </u>	15,877 (324) (2,289) <u>1,726</u>	237 (18) (100) 22
Total assets	\$	6,681,192	\$	6,575,554	\$	6,560,758	\$	105,638	2%	\$	120,434	2%
Liabilities												
Demand deposits Time deposits Interest payable Total deposits	\$	145,530 2,705,940 2,851,470 6,813 2,858,283	\$	69,655 2,944,833 3,014,488 8,078 3,022,566	\$	78,131 2,699,404 2,777,535 10,765 2,788,300	\$	75,875 (238,893) (163,018) (1,265) (164,283)	109% (8) (5) (16) (5)	\$	67,399 6,536 73,935 (3,952) 69,983	86% 0 3 (37) 3
Securities sold under repurchase agreements Borrowings and debt, net Interest payable		56,065 2,626,040 13,589		28,231 2,405,151 9,948		2,786,565 39,767 2,661,555 23,427	_	27,834 220,889 3,641	99 9 37		16,298 (35,515) (9,838)	41 (1) (42)
Customers' liabilities under acceptances Derivative financial instruments - liabilities Allowance for loan commitments and financial guarantee contract losses		86,407 13,398 2,675		71,091 20,801 2,554		24,232 26,394 3,219		15,316 (7,403) 121	22 (36) 5		62,175 (12,996) (544)	257 (49) (17)
Other liabilities		15,634		12,697	_	4,913	-	2,937	23	-	10,721	218
Total liabilities	<u>\$</u>	5,672,091	\$	5,573,039	<u>\$</u>	5,571,807	\$	99,052	2%	<u>\$</u>	100,284	2%
Equity Common stock Treasury stock	\$	279,980 (59,669)	\$	279,980 (59,669)	\$	279,980 (61,076)	\$	0	0% 0	\$	0 1.407	0% 2
Additional paid-in capital in excess of value assigned of common stock Capital reserves Regulatory reserves Retained earnings Other comprehensive income (loss)		(59,669) 119,920 95,210 136,019 439,385 (1,744)		(59,669) 119,477 95,210 136,019 434,111 (2,613)		(61,076) 119,523 95,210 108,781 444,959 1,574		443 0 0 5,274 869	0 0 0 1 33		1,407 397 0 27,238 (5,574) (3,318)	2 0 0 25 (1) (211)
Total equity	\$	1,009,101	\$	1,002,515	\$	988,951	\$	6,586	1%	\$	20,150	2%
Total liabilities and equity	\$	6,681,192	\$	6,575,554	\$	6,560,758	\$	105,638	2%	\$	120,434	2%

(\*) "n.m." means not meaningful.



# EXHIBIT II

# CONSOLIDATED STATEMENTS OF PROFIT OR LOSS (In US\$ thousand, except per share amounts and ratios)

		FOR THE			S ENI	DED						
	(A) September 3		(B June 30		Sep	(C) tember 30, 2018		A) - (B) HANGE	%		) - (C) ANGE	%
Net Interest Income:				·								
Interest income	\$	65,514	\$	70,530	\$	65,020	\$	(5,016)		(7)%	\$ 494	1%
Interest expense		(38,856)	(	(42,599)		(37,724)		3,743		9	(1,132)	(3)
		<u> </u>		<u> </u>								
Net Interest Income		26,658		27,931		27,296		(1,273)		(5)	 (638)	(2)
Other income:												
Fees and commissions, net		2.815		5,128		3,692		(2,313)		(45)	(877)	(24)
Gain (loss) on financial instruments, net		(169)		63		(1,445)		(232)	(	(368)	1,276	88
Other income, net		217		512		564		(295)		(58)	(347)	(62)
Total other income, net		2,863		5,703		2,811		(2,840)		(50)	 52	2
Total ouler medile, net		2,005		3,703		2,011		(2,040)		(00)	 JZ	-
Total revenues		29,521		33,634		30,107		(4,113)		(12)	(586)	(2)
Impairment loss on financial instruments		(612)		(811)		(55,134)		199		25	54,522	99
Gain (impairment loss) on non-financial assets		500		(011)		(4,841)		500		n.m.(*)	5,341	110
Gain (impairment 1055) on non-finalicial assets		500		0		(4,041)		500			5,541	110
Operating expenses:												
Salaries and other employee expenses		(5,651)		(5,829)		(5,213)		178		3	(438)	(8)
Depreciation of equipment and leasehold				· / /							. ,	
improvements		(724)		(705)		(315)		(19)		(3)	(409)	(130)
Amortization of intangible assets		(160)		(191)		(336)		31		16	176	52
Other expenses		(2, 434)		(3,826)		(4,987)		1,392		36	2,553	51
Total operating expenses		(8,969)	(	(10,551)		(10,851)		1,582		15	1,882	17
		<u> </u>	· · · · · · · · · · · · · · · · · · ·	i i i i i i i i i i i i i i i i i i i		· / ·		<u> </u>			<u> </u>	
Profit (loss) for the period	\$	20,440	\$	22,272	\$	(40,719)	\$	(1,832)		(8)%	\$ 61,159	150%
PER COMMON SHARE DATA:												
Basic earnings per share	\$	0.52	\$	0.56	\$	(1.03)						
Diluted earnings per share	\$	0.52	\$	0.56	\$	(1.03)						
Book value (period average)	\$	25.52	\$	25.21	\$	26.43						
Book value (period average)	\$	25.48	\$	25.31	\$	25.01						
Book value (period end)	Ψ	20.40	Ψ	20.01	Ψ	20.01						
Weighted average basic shares		39,602		39,553		39,540						
Weighted average diluted shares		39,602		39,553		39,540						
Basic shares period end		39,602		39,602		39,539						
PERFORMANCE RATIOS:												
Return on average assets		1.34%		1.43%		-2.58%						
Return on average equity		8.0%		9.0%		-15.5%						
Net interest margin		1.77%		1.81%		1.74%						
Net interest spread		1.19%		1.22%		1.20%						
Efficiency Ratio		30.4%		31.4%		36.0%						
Operating expenses to total average assets		0.59%		0.68%		0.69%						
operating expenses to total average assets		0.5570		0.00/(	,	0.0370	,					

(\*) "n.m." means not meaningful.

# CONSOLIDATED STATEMENTS OF PROFIT OR LOSS (In US\$ thousand, except per share amounts and ratios)

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EXHIBIT III

	FO	R THE NINE N	IS ENDED				
		(A)		(B)		- (B)	
	Septer	nber 30, 2019	Septe	mber 30, 2018	CHA	ANGE	%
Net Interest Income:							
Interest income	\$	209,598	\$	184,376	\$	25,222	14%
Interest expense		(126,989)		(102,601)		(24,388)	(24)
Net Interest Income		82,609		81,775		834	1
Other income:							
Fees and commissions, net		10,293		11,783		(1,490)	(13)
Gain (loss) on financial instruments, net		650		(1,262)		1,912	152
Other income, net		1,674		1,209		465	38
Total other income, net		12,617		11,730		887	8
Total revenues		95,226		93,505		1,721	2
Impairment loss on financial instruments		(2,365)		(58,836)		56,471	96
Gain (impairment loss) on non-financial assets		500		(7,729)		8,229	106
Operating expenses:							
Salaries and other employee expenses		(17,791)		(21,390)		3,599	17
Depreciation of equipment and leasehold improvements		(2,120)		(957)		(1,163)	(122)
Amortization of intangible assets		(515)		(1,011)		496	49
Other expenses		(8,978)		(13,177)		4,199	32
Total operating expenses		(29,404)		(36,535)		7,131	20
Profit (Loss) for the period	\$	63,957	\$	(9,595)	\$	73,552	767%
PER COMMON SHARE DATA:							
Basic earnings per share	\$	1.62	\$	(0.24)			
Diluted earnings per share	\$	1.62	\$	(0.24)			
Book value (period average)	\$	25.40	\$	26.41			
Book value (period average)	\$	25.48	\$	25.01			
Weighted average basic shares		39,566		39,544			
Weighted average diluted shares		39,566		39,544			
Basic shares period end		39,602		39,539			
PERFORMANCE RATIOS:							
Return on average assets		1.36%	)	-0.20%			
Return on average equity		8.5%		-1.2%			
Net interest margin		1.77%		1.74%			
Net interest spread		1.19%		1.26%			
Efficiency Ratio		30.9%		39.1%			
Operating expenses to total average assets		0.63%		0.77%			
operating expenses to total average assets		0.057		0.7770			



# EXHIBIT IV

#### CONSOLIDATED NET INTEREST INCOME AND AVERAGE BALANCES

								FOR T	HE TH	REE MONTHS I	ENDEI	D					
	_		Sept	ember 30, 2019			_		Jun	e 30, 2019					Septer	mber 30, 2018	
		VERAGE BALANCE		INTEREST		AVG. RATE		AVERAGE BALANCE		TEREST		AVG. RATE		VERAGE ALANCE	Iľ	NTEREST	AVG. RATE
INTEREST EARNING ASSETS									(In	US\$ thousand)							
Cash and cash equivalents Securities at fair value through	\$	658,220		3,757		2.23%	\$	678,793		4,181		2.44%	\$	608,989	\$	3,129	2.01%
OCI		12,143		110		3.56		16,159		155		3.79		15,728		150	3.73
Securities at amortized cost <sup>(1)</sup>		73,351		653		3.48		72,231		634		3.47		77,939		599	3.01
Loans, net of unearned interest		5,247,195	_	60,994	_	4.55	_	5,424,563		65,560		4.78		5,517,471	_	61,142	4.34
TOTAL INTEREST EARNING ASSETS	\$	5,990,909	\$	65,514		4.28%	\$	6,191,745	\$	70,530		4.51%	\$	6,220,127	\$	65,020	4.09%
Allowance for expected credit losses on loans		(99,476)						(102,002)						(84,958)			
Non interest earning assets		167,755						152,828						119,272			
TOTAL ASSETS	\$	6,059,188					\$	6,242,572					\$	6,254,441			
INTEREST BEARING LIABILITIES		0.000.450	¢	4.0.000		5.100/		2 020 000	<i>•</i>	10.000		5.650/	<i>•</i>	0.004.450	*	10 505	5.500/
Deposits Securities sold under repurchase agreement and short-term		2,692,159	\$	16,692		2.43%		2,820,686	\$	18,896		2.65%	\$	2,904,153	\$	16,767	2.26%
borrowings and debt		891,872		8,361		3.67		1,030,652		9,851		3.78		934,653		7,094	2.97
Long-term borrowings and debt, net <sup>(2)</sup>																	
net V		1,338,207	_	13,803		4.04	_	1,284,312		13,852		4.27		1,268,857		13,863	4.28
TOTAL INTEREST BEARING LIABILITIES	\$	4,922,239	\$	38,856		3.09%	\$	5,135,650	\$	42,599		3.28%	\$	5,107,663	\$	37,724	2.89%
							_										
Non interest bearing liabilities and other liabilities	\$	126,214					\$	109,618					\$	101,796			
TOTAL LIABILITIES		5,048,453						5,245,268						5,209,459			
EQUITY		1,010,735						997,304						1,044,982			
TOTAL LIABILITIES AND	_						-										
EQUITY	\$	6,059,188					\$	6,242,572					\$	6,254,441			
NET INTEREST SPREAD						1.19%						1.22%					1.20%
NET INTEREST INCOME AND NET INTEREST MARGIN			<u>\$</u>	26,658		<u>1.77</u> %			<u>\$</u>	27,931		<u>1.81</u> %			<u>\$</u>	27,296	1.74%

(1) Gross of the allowance for losses relating to securities at amortized cost.
 (2) Includes lease liabilities, net of prepaid commissions.
 Note: Interest income and/or expense includes the effect of derivative financial instruments used for hedging.

#### CONSOLIDATED NET INTEREST INCOME AND AVERAGE BALANCES

Bladex

		F	OR THE NINE MO	ONTHS ENDED		
		September 30, 2019			September 30, 2018	
	AVERAGE		AVG.	AVERAGE		AVG.
	BALANCE	INTEREST	RATE	BALANCE	INTEREST	RATE
			(In US\$ thousan	d)		
INTEREST EARNING ASSETS	\$ 737.277	13,295	2.38%	\$ 683,109	\$ 9,293	1.79%
Cash and cash equivalents Securities at fair value through OCI	5 /3/,2// 16,079	13,295	2.38% 4.22	\$ 683,109 16,220	\$ 9,293 416	3.38
Securities at amortized cost <sup>(1)</sup>	,			,		
Loans, net of unearned interest	76,222 5,406,703	1,979 193,809	3.42 4.73	72,780 5,497,234	1,605 173,062	2.91 4.15
Loans, net of unearned interest	5,400,705	195,009	4./3	5,497,254	1/3,002	4.15
TOTAL INTEREST EARNING ASSETS	\$ 6,236,282	\$ 209,598	4.43%	\$ 6,269,343	\$ 184,376	3.88%
Allowance for expected credit losses on loans	(100,127)			(84,378)		
Non interest earning assets	151,287			122,176		
TOTAL ASSETS	<u>\$ 6,287,442</u>			<u>\$ 6,307,141</u>		
INTEREST BEARING LIABILITIES						
Deposits	\$ 2,724,034	\$ 53,281	2.58%	\$ 3,084,876	\$ 47,160	2.02%
Securities sold under repurchase agreement and short-term borrowings and debt	1,102,044	30,411	3.64	913,032	19,962	2.88
Long-term borrowings and debt, net <sup>(2)</sup>		,		,	,	
Long-term borrowings and debt, net (-)	1,337,621	43,297	4.27	1,167,928	35,479	4.01
TOTAL INTEREST BEARING LIABILITIES	\$ 5,163,699	\$ 126,989	3.24%	\$ 5,165,837	\$ 102,601	2.62%
	<b>*</b>			<b>*</b> • • • • • •		
Non interest bearing liabilities and other liabilities	\$ 118,927			\$ 97,072		
TOTAL LIABILITIES	5,282,626			5,262,909		
EQUITY	1,004,816			1,044,232		
TOTAL LIABILITIES AND EQUITY	<u>\$ 6,287,442</u>			<u>\$ 6,307,141</u>		
NET INTEREST SPREAD			1.19%			1.26%
NET INTEREST INCOME AND NET INTEREST MARGIN		<u>\$ 82,609</u>	1.77%		<u>\$ 81,775</u>	1.74%

(1) Gross of the allowance for losses relating to securities at amortized cost.
 (2) Includes lease liabilities, net of prepaid commissions. Note: Interest income and/or expense includes the effect of derivative financial instruments used for hedging.

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EXHIBIT V

## EXHIBIT VI

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS (In US\$ thousand, except per share amounts and ratios)

	 MONTHS			E MONTHS									
	NDED P 30/19	S	EP 30/19	JUN 30/19		Μ	IAR 31/19	D	EC 31/18	S	SEP 30/18		ENDED SEP 30/18
Net Interest Income:													
Interest income	\$ 209,598	\$	65,514	\$	70,530	\$	73,554	\$	74,114	\$	65,020	\$	184,376
Interest expense	 (126,989)		<u>(38,856</u> )		(42,599)		(45,534)		(46,146)		(37,724)		(102,601)
Net Interest Income	 82,609		26,658		27,931		28,020		27,968		27,296		81,775
Other income:													
Fees and commissions, net	10,293		2,815		5,128		2,350		5,402		3,692		11,783
Gain (loss) on financial instruments, net	650		(169)		63		756		253		(1,445)		(1,262)
Other income, net	 1,674		217		512		945		461		564		1,209
Total other income, net	 12,617		2,863		5,703		4,051		6,116		2,811		11,730
Total revenues	95,226		29,521		33,634		32,071		34,084		30,107		93,505
(Impairment loss) release on financial instruments Gain (impairment loss) on non-financial assets Total operating expenses	(2,365) 500 (29,404)		(612) 500 (8,969)		(811) 0 (10,551)		(942) 0 (9,884)		1,321 (2,289) (12,383)		(55,134) (4,841) (10,851)		(58,836) (7,729) (36,535)
Profit (loss) for the period	\$ 63,957	\$	20,440	\$	22,272	\$	21,245	\$	20,733	\$	(40,719)	\$	(9,595)
SELECTED FINANCIAL DATA													
PER COMMON SHARE DATA													
Basic earnings per share	\$ 1.62	\$	0.52	\$	0.56	\$	0.54	\$	0.52	\$	(1.03)	\$	(0.24)
PERFORMANCE RATIOS													
Return on average assets	1.36%		1.34%		1.43%		1.31%		1.20%		-2.58%		-0.20%
Return on average equity	8.5%		8.0%		9.0%		8.6%		8.3%		-15.5%		-1.2%
Net interest margin	1.77%		1.77%		1.81%		1.74%		1.61%		1.74%		1.74%
Net interest spread	1.19%		1.19%		1.22%		1.16%		1.08%		1.20%		1.26%
Efficiency Ratio	30.9%		30.4%		31.4%		30.8%		36.3%				39.1%
Operating expenses to total average assets	0.63%		0.59%		0.68%		0.61%		0.71%		0.69%		0.77%



EXHIBIT VII

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# BUSINESS SEGMENT ANALYSIS (In US\$ thousand)

	FOI	R THE NINE I	MON	THS ENDED	_	FOR THE	TH	REE MONTH	S ENDED		
	SEP 30/19 SEP 30/1				9	SEP 30/19	J	UN 30/19	SEP 30/18		
COMMERCIAL BUSINESS SEGMENT:											
	<i>•</i>	00.000	<b>.</b>	04 404	<b>^</b>	26.026	<i><b></b></i>		<b>*</b>		
Net interest income	\$	82,299	\$	81,431	\$	26,936	\$	27,576	\$	26,445	
Other income		11,537	\$	12,243		3,418		5,522		4,255	
Total revenues		93,836	\$	93,674		30,354		33,098		30,700	
Impairment loss on financial instruments		(2,679)	\$	(58,883)		(934)		(776)		(55,134)	
Gain (impairment loss) on non-financial assets		500		(3,678)		500		0		(790)	
Operating expenses		(22,459)	\$	(28,119)		(6,998)		(8,149)		(8,553)	
Profit for the segment	\$	69,198	\$	2,994	\$	22,922	\$	24,173	\$	(33,777)	
Segment assets		5,577,142	\$	5,654,316		5,577,142		5,582,825		5,654,316	
TREASURY BUSINESS SEGMENT:											
Net interest income	\$	310	\$	344	\$	(278)	\$	355	\$	851	
Other income (expense)	Ф		э \$		Ф	· · ·	Ф		Ф		
		1,080	5 \$	(513)		(555)		181 536		(1,444)	
Total revenues		1,390	ծ \$	(169)		(833)				(593)	
Gain (impairment loss) on financial instruments		314		47		322		(35)		0	
Operating expenses		(6,945)	\$	(8,416)		(1,971)		(2,402)		(2,298)	
Loss for the segment	\$	(5,241)	\$	(8,538)	\$	(2,482)	\$	(1,901)	\$	(2,891)	
Segment assets		1,070,607	\$	890,290		1,070,607		960,489		890,290	
TOTAL:											
Net interest income	\$	82,609	\$	81,775	\$	26,658	\$	27,931	\$	27,296	
Other income		12,617	\$	11,730		2,863		5,703		2,811	
Total revenues		95,226	\$	93,505	_	29,521		33,634		30,107	
Impairment loss on financial instruments		(2,365)	\$	(58,836)		(612)		(811)		(55,134)	
Gain (impairment loss) on non-financial assets		500	\$	(3,678)		500		0		(790)	
Operating expenses		(29,404)	\$	(36,535)		(8,969)		(10,551)		(10,851)	
Total profit for reportable segments		63,957	\$	(5,544)		20,440		22,272		(36,668)	
Unallocated impairment loss on non-financial assets		0	\$	(4,051)		0		0		(4,051)	
Profit for the period	\$	63,957	\$	(9,595)	\$	20,440	\$	22,272	\$	(40,719)	
Total segment assets		6,647,749		6,544,606		6,647,749		6,543,314		6,544,606	
Unallocated assets		33,443		16,152		33,443		32,240		16,152	
Total assets		6,681,192		6,560,758		6,681,192		6,575,554		6,560,758	

EXHIBIT VIII

# CREDIT PORTFOLIO DISTRIBUTION BY COUNTRY (In US\$ million)

	AT THE END OF,													
		(A)			(B)			(C)						
		September 3	30, 2019	June 30,	2019		September 3	0, 2018		Change in Amount				
			% of Total			% of Total			% of Total					
COUNTRY		Amount	Outstanding		Amount	Outstanding		Amount	Outstanding		(A) - (B)		(A) - (C)	
ARGENTINA	\$	263	4	\$	383	6	\$	587	9	\$	(120)	\$	(324)	
BOLIVIA		5	0		1	0		20	0		4		(15)	
BRAZIL		1,063	17		995	16		1,230	19		68		(167)	
CHILE		661	10		482	8		164	3		179		497	
COLOMBIA		844	13		717	11		807	13		127		37	
COSTA RICA		317	5		353	6		357	6		(36)		(40)	
DOMINICAN REPUBLIC		213	3		416	7		290	5		(203)		(77)	
ECUADOR		416	7		433	7		365	6		(17)		51	
EL SALVADOR		67	1		56	1		60	1		11		7	
GUATEMALA		359	6		344	5		265	4		15		94	
HONDURAS		113	2		85	1		88	1		28		25	
JAMAICA		39	1		56	1		56	1		(17)		(17)	
MEXICO		874	14		920	15		925	14		(46)		(51)	
NICARAGUA		0	0		0	0		25	0		0		(25)	
PANAMA		332	5		408	6		668	10		(76)		(336)	
PARAGUAY		104	2		135	2		125	2		(31)		(21)	
PERU		136	2		136	2		136	2		0		0	
TRINIDAD & TOBAGO		190	3		200	3		119	2		(10)		71	
URUGUAY		0	0		23	0		2	0		(23)		(2)	
OTHER NON-LATAM (1)		306	5		154	2		109	2		152		197	
		500			154		_	105	4	_	152		157	
TOTAL CREDIT PORTFOLIO <sup>(2)</sup>	\$	6,302	100%	\$	6,297	100%	\$	6,398	100%	\$	5	\$	(96)	
UNEARNED INTEREST AND DEFERRED FEES		(14)		_	(15)			(7)		_	1		(7)	
TOTAL CREDIT PORTFOLIO, NET C UNEARNED INTEREST & DEFERRE FEES		6,288		\$	6,282		\$	6,391		\$	6	\$	(103)	

(1)

Risk in highly rated countries outside the Region, mostly in Europe and North America, related to transactions carried out in the Region. Includes gross loans (or the "Loan Portfolio"), securities at fair value through OCI and at amortized cost, gross of interest receivable and the allowance for expected credit losses, loan commitments and financial guarantee contracts, such as confirmed and stand-by letters of credit, and guarantees covering commercial risk; and other assets consisting of customers' liabilities under acceptances. (2)

# EXHIBIT IX

# COMMERCIAL PORTFOLIO DISTRIBUTION BY COUNTRY (In US\$ million)

	AT THE END OF,													
	(	(A)		(B)	(0	2)								
	Septemb	er 30, 2019	June	30, 2019	Septembe	r 30, 2018	Change ir	n Amount						
		% of Total		% of Total		% of Total								
COUNTRY	Amount	Outstanding	Amount	Outstanding	Amount	Outstanding	(A) - (B)	(A) - (C)						
ARGENTINA	\$ 263	4	\$ 383		\$ 587	9	\$ (120)	\$ (324)						
BOLIVIA	5	0	1	0	20	0	4	(15)						
BRAZIL	1,058	17	990		1,226	19	68	(168)						
CHILE	656	11	477		159	3	179	497						
COLOMBIA	829	13	702		779	12	127	50						
COSTA RICA	317	5	353		357	6	(36)	(40)						
DOMINICAN REPUBLIC	213	3	416		290	5	(203)	(77)						
ECUADOR	416	7	433		365	6	(17)	51						
EL SALVADOR	67	1	56		60	1	11	7						
GUATEMALA	359	6	344		265	4	15	94						
HONDURAS	113	2	85		88	1	28	25						
JAMAICA	39	1	56		56	1	(17)	(17)						
MEXICO	847	14	893		898	14	(46)	(51)						
NICARAGUA	0	0	(		25	0	0	(25)						
PANAMA	299	5	380		647	10	(81)	(348)						
PARAGUAY	104	2	135		125	2	(31)	(21)						
PERU	136	2	136		136	2	0	0						
TRINIDAD & TOBAGO	190	3	192		111	2	(2)	79						
URUGUAY	0	0	23	0	2	0	(23)	(2)						
OTHER NON-LATAM <sup>(1)</sup>	306	5	154	2	109	2	152	197						
TOTAL COMMERCIAL PORTFOLIO (2)	\$ 6,217	100%	\$ 6,209	100%	\$ 6,305	100%	\$8	\$ (88)						
UNEARNED INTEREST AND DEFERRED FEES	(14)		(15	)	(7)		1	<u>(7</u> )						
TOTAL COMMERCIAL PORTFOLIO, NET OF UNEARNED INTEREST & DEFERRED FEES	\$ 6,203		\$ 6,194		\$ 6,298		<u>\$9</u>	<u>\$ (95</u> )						

(1)

Risk in highly rated countries outside the Region, mostly in Europe and North America, related to transactions carried out in the Region. Includes gross loans (or the "Loan Portfolio"), loan commitments and financial guarantee contracts, such as confirmed and stand-by letters of credit, and guarantees covering commercial risk; and other assets consisting of customers' liabilities under acceptances. (2)

# EXHIBIT X

# INVESTMENT PORTFOLIO DISTRIBUTION BY COUNTRY (In US\$ million)

	AT THE END OF,													
		(A	.)		(B)	)	(	C)						
		September	30, 2019		June 30,	, 2019	Septembe	r 30, 2018	Change in Amount					
			% of Total			% of Total		% of Total						
COUNTRY	Am	ount	Outstanding	Ar	nount	Outstanding	Amount	Outstanding	(A) - (B)	(A) - (C)				
BRAZIL	\$	5	5	\$	5	5	\$ 4	5	\$ 0	\$ 1				
CHILE		5	6		5	6	5	5	0	0				
COLOMBIA		15	18		15	17	28	30	0	(13)				
MEXICO		27	32		27	30	27	29	0	0				
PANAMA		33	39		28	32	21	23	5	12				
TRINIDAD & TOBAGO		0	0		8	9	8	8	(8)	(8)				
TOTAL INVESTMENT PORTOFOLIO <sup>(1)</sup>	\$	85	100%	\$	88	100%	\$ 93	100%	\$ (3)	\$ (8)				

(1) Includes securities at fair value through OCI and at amortized cost, gross of interest receivable and the allowance for losses.

## EXHIBIT XI

# LOAN DISBURSEMENTS DISTRIBUTION BY COUNTRY (In US\$ million)

	YEAF	DATE		ARTERLY		Change in Amount								
COLINTERV	(A)		(B)	 (C)		(D)		(E)		-	(6			
COUNTRY	9M19		9M18	 3Q19		2Q19		3Q18	(A)	) - (B)	<u>(C</u>	C) - (D)	((	
ARGENTINA	\$ 193	3 \$	,	\$ 50	\$	27	\$	247	\$	(511)	\$	23	\$	(197)
BOLIVIA	!		20	5		0		10		(15)		5		(5)
BRAZIL	78		774	425		149		331		6		276		94
CHILE	89		369	358		373		41		527		(15)		317
COLOMBIA	995	;	991	315		323		326		4		(8)		(11)
COSTA RICA	32	)	344	112		114		96		(24)		(2)		16
DOMINICAN REPUBLIC	429	)	430	124		56		123		(1)		68		1
ECUADOR	593	;	726	190		240		226		(131)		(50)		(36)
EL SALVADOR	91	'	89	41		20		49		8		21		(8)
GUATEMALA	33	)	279	60		218		41		51		(158)		19
HONDURAS	132		96	52		68		41		36		(16)		11
JAMAICA	15	7	220	59		99		56		(63)		(40)		3
MEXICO	2,774	Ļ	3,608	1,000		864		1,050		(834)		136		(50)
NICARAGUA	(		52	0		0		17		(52)		0		(17)
PANAMA	44	5	664	91		165		265		(218)		(74)		(174)
PARAGUAY	10		126	10		62		62		(25)		(52)		(52)
PERU	189	)	986	80		76		283		(797)		4		(203)
TRINIDAD & TOBAGO	12	5	145	0		126		45		(19)		(126)		(45)
URUGUAY	2!	;	10	0		12		2		15		(12)		(2)
OTHER NON-LATAM <sup>(1)</sup>	15	,	523	82		46		18		(370)		36		64
	13.	<u> </u>	525	 02		40		10		(370)		30		04
TOTAL LOAN DISBURSED <sup>(2)</sup>	\$ 8,743	\$	11,156	\$ 3,054	\$	3,038	\$	3,329	\$	(2,413)	\$	16	\$	(275)

(1) Origination in highly rated countries outside the Region, mostly in Europe and North America, related to transactions carried out in the Region.
 (2) Total loan disbursed does not include loan commitments and financial guarantee contracts, nor other interest-earning assets such as investment securities.

