# Bladex at a Glance

Founded to finance trade in Latin America



Founded in 1979 by 23 central banks and government institutions from Latin America & the Caribbean (Latam)



Mission: Supports trade and regional integration across Latam



In 1992 became the first Latam bank to be listed on the NYSE and achieved Investment Grade rating



Unique Banking Franchise...

# **Broadest Reach in Latam**

Long-standing relationships with prominent regional corporate and financial groups in more than 20 countries

# Robust Shareholder Structure

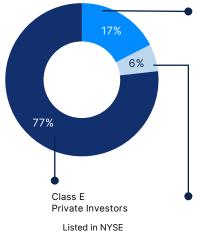
Rigorous corporate governance standards support broad access to capital markets

## Distinctive Business Model

Specialized trade finance franchise

- Short term portfolio
- Blue chip clients

### Shareholder Structure



Central banks and designated government institutions of 23 Latin American and Caribbean countries

Blade

LISTED

Direct communication between the Bank and Latin American governments

Bladex's primary source of deposits, which have proven to be a stable source of funding, even during periods of market volatility

Absolute majority rights; changes in the Bank's Bylaws, dissolutions or mergers require 75% Class A approval

Preferred creditor status in stress scenarios

Latin American and international banks and financial institutions

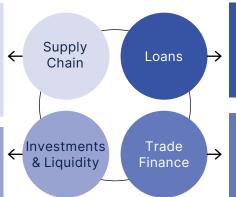
1-for-1 conversion rights to Class E shares

#### **Business Products & Business Offering**

- Bilateral lines to counterparties for export pre-financing
- Forfaiting Confirming Factoring
- Confirming via platform
- Participation in discount programs
- Monetization of a portfolio of accounts receivable



- Yankee CDs
- Public Issuances (USA, MXN, PAN)
- Private Issuances (EMTN Program)



- **Bilateral Loans**
- Syndicated and Club deals
- Infrastructure and Project Finance
- Standbys
- Guarantees
- **Documentary Collections**

S&P Global Ratings

**BBB** 

Moody's

Baa2

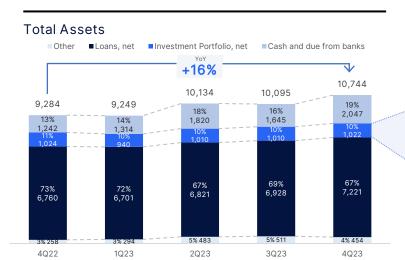
FitchRatings

# 2023 Results

\$166M Net Income \$233M

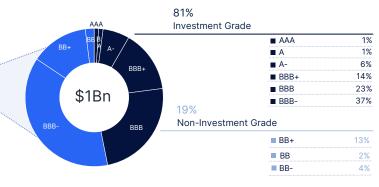
14.7% ROE 15.4% CET1 2.49% NIM 0.1% NPLs \$32.5M Fees 27.2% Efficiency





# Rating for Investment Portfolio

Avg. Term to Maturity 2.4 years



#### Commercial Portfolio by Country



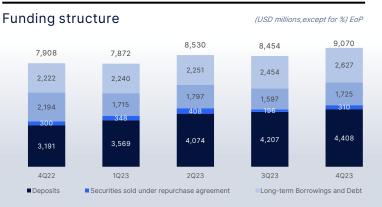
#### Commercial Portfolio by Industry



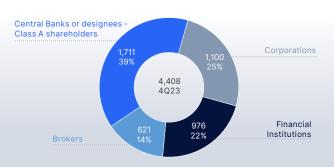
■ Financial Institutions	38%
■ Oil&Gas	17%
■ Manufacturing Industries	9%
Other Industries	9%
■ Food and beverage	7%
■ Electric Power	7%
Other Commodities	5%
Wholesalers & Retailers	4%
Other Services & Sovereign	4%

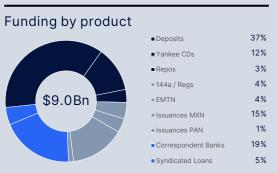
(1) Other IG: T & Tobago and Uruguay. (2) Other N-IG: Costa Rica, Honduras, Paraguay and Other Latam ≤ 1%.

#### Commercial Portfolio Maturity Average Duration - 13 months



## **Deposits Composition**







# Bladex's Oversight















